



DUANE GOMER EDUCATION

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WHY DO I SO STRONGLY BELIEVE THAT YOU OR YOUR TEAM MEMBERS BECOME NOTARIES?

1. Getting a Notary Commission is simple and we have a successful "Become A Notary in One Day" program. It is quick and very inexpensive. All you have to do is pass a 30-question exam, pass a background check, and pay the State \$40. We have extremely high passing rates.

2. With a Notary Commission, you will be able to give clients better service. You are not going to get rich charging the maximum \$15 per signature, but you will gain exposure. I recommend agents advertise "free" service to clients and their friends. One transaction created from Notary work would pay all the expenses for an entire Notary Career.

3. In my opinion, presenting yourself as a Notary on your business card increases credibility, particularly for new or inexperienced licensees.

4. You can assist fellow associates. State law allows you to notarize your client's Grantor's and Trustor's documents. If you have a financial interest in a transaction you can't notarize, you can have an agent's interest by receiving a commission on a transaction.

5. Having a commission allows you to promote yourself in different ways. You could advertise free acknowledgements once a month at a Senior Center. You could visit hospitals, rest homes, senior housing, libraries, jails etc. to offer your services. You could also charge for your "time" and "travel".

6. Escrow and Title Companies need "loan document signers" to carry refinance papers. Reverse mortgage companies need Notaries with real estate knowledge to carry documents. Also, asset management companies need traveling Notaries. Foreclosure trustees need people to post sales information on properties and in a public place.

7. When you hire workers, you could have them take a Notary class, be tested and be fingerprinted. When they pass, you would know that they are above average in intelligence, ready to try something new, can work under pressure, and passed an extreme background check. That is worth the small cost and you have a Notary in your office.

8. One more thought. You have a bright young offspring going to college or looking for a job. If they apply for a job, for example, at a college or retail operation, I believe applicants who stress they are a notary (tested and fingerprinted) would move to the front of the line. Notary applicants are also checked out by the Department of Justice and the FBI. Impressive on a job application.

9. We have a six-hour live review with the state exam following, for your convenience, or we have a six-hour home study course. **New:** A three-hour home-study course for renewing Notaries. **New and exclusive from Duane Gomer:** Our six-hour review course is available on CD. Save time, travel and gas. Learn at home.

